



What services does ACP provide?

- <u>Chronic Care Management (CCM)</u> assessments of multiple touch points in-between office visits including adherence to medications, keeping appointments with specialists, continuous patient education, and overall compliance to care plans.
- <u>Remote Patient Monitoring (RPM)</u> collects real-time data to assess patient health status.
- <u>Health & Wellness</u> focuses on nutritional, emotional, physical, and environmental wellness.
- <u>Social Determinants of Hea</u>lth provides social resource support to ensure access and continuity of care.

Does Medicare cover these services?

Yes. CCM and RPM work well together to optimize patient care and enable opportunities for a deeper clinician-patient relationship. Using RPM and CCM can significantly improve patients' health conditions. CMS recognizes the two services are complementary so CCM and RPM can be billed concurrently.

How do we get paid?

For every Medicare claim, we split the reimbursement with you. You basically benefit financially while we do all the heavy lifting. We also don't bill you until you've filed your claims and our invoices aren't payable until you've received your payment.

Who should utilize ACP's Services?

Any <u>primary care physician</u> and provider who has a minimum of 50 Medicare beneficiaries with chronic health conditions.

<u>Specialty physicians</u> who require real-time tracking of key patient physiological data points.

What benefits will you see?

- Extra Cash Flow With RPM/CCM billable services we help you to generate quick and clean Medicare claims
- Seamless EHR integration with no disruption to your workflows, while adding productivity to your practice and making positive contribution to your MIPS scores
- RPM devices that are fully configured and ready to use
- A highly trained clinical team serving as an extension of your care team

How long have we been in the healthcare business?

Ascent Care Partners was established in 2018 with a focus on providing value to physicians while improving patient care and engagement. Our four founders have a combined 125 years of healthcare experience in venues ranging from private medical practice to health systems.

Where are we located?

The company headquarters is located in Houston, Texas, but we are a 100% virtual company. Our employees work from their homes and reside in several states.

How does our business work?

We partner with primary care physicians and multispecialty practices to optimize their patient care and create much-needed revenues from billable services like RPM and CCM.

What technologies do we use?

We incorporate Artificial Intelligence (AI) into our programs to ensure the best monitoring care possible. Our AI reminds patients when measurements are not taken. We also employ Predictive Population Health Management (PHM) analytics to instantly alert the clinical team when pre-set thresholds are crossed.









How do we engage patients?

We enable patients to play an active role in managing their conditions through patient-acquired vital signs that give them control and immediate update on their developments. Evidence shows that when patient engagement is high, positive health outcomes also increase.

How much will you earn?

It depends on how many Medicare patients are eligible and engage in these services.

RPM and CCM are billable in the same month which makes doing the right thing for your patients even more valuable. For example, with 300 enrolled patients, you will likely earn a monthly revenue of \$14,082 or \$168,984 annually. This amounts to free cash flow for the practice (i.e., after all expenses have been paid).

How much would it cost you?

There are no upfront charges or equipment to purchase. ACP gets paid by the practice after you receive payment from CMS. This program is a zero-risk opportunity.

How can you get started?

We complete an assessment of your practice, then we need access to your EHR. We'll work with you to obtain your patient's consent. We ship the equipment to patients free of charge and start collecting the data. We will provide the monthly reporting and offer you billing advice on your Medicare reimbursements so you can start generating a new revenue stream.

Why work with ACP?

We understand physician practices because we are a physician-led company. We provide you with all the needed assets from the onset like our professional care coaches, state-of-the-art equipment, and the latest technologies.



Why is partnering with ACP is better than setting up your own program?

- · Avoid the cost of purchasing new equipment
- · Avoid the cost of starting a call center
- No need to retrain your staff
- No requirement to hire an IT team to manage your new applications
- Avoid disruptions to your day-to-day operations; we match service to your operations
- Obtain billing advice from those who know the intricacies of regulatory compliance
- Focus on your core competency (seeing patients in your office) without the hassle of additional administrative responsibilities

With ACP, our solutions are simple to integrate, our technology delivers accurate data, and our clinical team truly cares as you do.

What sets us apart as an RPM and CCM vendor?

- Customized programs that can be easily scaled up or down depending on the needs of your practice
- Superb documentation capabilities to keep track of time spent with every patient
- Extensive experience in generating billing reports
- A White Glove setup covering patient outreach, education, and enrollment
- Bilingual care coaches
- We insert patient reports into your EHR on a timely basis

How do you ensure data security and HIPAA compliance?

We use a cloud-based data storage that has robust security with multiple data encryption capabilities to ensure your patients privacy and for you to remain HIPAA compliant. Patient's data is encrypted from where it's stored, at any device, and when it is transmitted.





